



fairs  
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world

# APPLICATION FORM

# 1



## 9th GERMAN TECHNOLOGY SYMPOSIUM & EXHIBITION

Project-No.: 320508

Centralworld, Centara Grand and Bangkok Convention Centre  
08 - 11 November 2008, Bangkok, Thailand

Begin of  
allocation:

15 July 2007

In recognition of the enclosed "General Terms of Participation" and the "Special Terms and Conditions", as well as the content of the IMAG Stand Packages catalogue we are hereby filling in a legally binding registration form for the participation at a. m. event. We agree in electronic data capture of company details. Please find the legally binding terms and conditions also under [www.gts08.org](http://www.gts08.org) or [www.imag.de](http://www.imag.de)

Please fill-in pages 1, 2, 3 and 5 and return to GTCC. Page 4 and General Rules are for your records.

### Exhibitor

Company

Street/ P.O. Box

Country/ City/ Postal Code

Managing Director

Contact Person

Tel. with Area Code

Fax

E-mail

Internet

Billing Address: same as "Exhibitor"  or

Company

Street/ P.O. Box

Country/ City/ Postal Code

Managing Director

Contact Person

Tel. with Area Code

Fax

E-mail

Internet

### 1.a. Raw Space

#### INDOOR:

Raw Space without stand package can only be rented with a minimum space of 50 sqm.

EUR 260,-/sqm x \_\_\_\_\_ sqm = EUR \_\_\_\_\_

total EUR \_\_\_\_\_

### 1.b. Space and Stand Packages

One option must be chosen, when renting less than 50 sqm space. The costs for raw space per sqm occur additionally. Please opt for one of the following models. Detailed information about stand package equipment can be found in the enclosed IMAG Stand Packages Catalogue.

#### 01 GTS-PACKAGE (minimum 9 sqm)

EUR 30,-/sqm x \_\_\_\_\_ sqm = EUR \_\_\_\_\_

#### 02 TREND (minimum 12 sqm)

EUR 65,-/sqm x \_\_\_\_\_ sqm = EUR \_\_\_\_\_

#### 03 SUCCESS (minimum 12 sqm)

EUR 75,-/sqm x \_\_\_\_\_ sqm = EUR \_\_\_\_\_

#### 06 COMMUNICATION (minimum 24 sqm)

EUR 125,-/sqm x \_\_\_\_\_ sqm = EUR \_\_\_\_\_

#### 07 PRESTIGE (minimum 30 sqm)

EUR 140,-/sqm x \_\_\_\_\_ sqm = EUR \_\_\_\_\_

#### 11 SHOWCASE (minimum 9 sqm)

EUR 105,-/sqm x \_\_\_\_\_ sqm = EUR \_\_\_\_\_

Space EUR 260,-/sqm x \_\_\_\_\_ sqm

subtotal EUR \_\_\_\_\_

+ Stand Package

subtotal EUR \_\_\_\_\_

total EUR \_\_\_\_\_



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# APPLICATION FORM

# 2



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### Range of products or services

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### Co-exhibitors (Name and Country)

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(A compulsory registration fee of EUR 100.– for each co-exhibitor has to be paid upon organiser's approval.)

### Represented Companies (Name and Country)

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### Important:

We have acknowledged and accepted the „General Terms of Participation“ as well as the „Special Terms and Conditions“ and the content of IMAG Stand Packages Catalogue. With this application, a down-payment of 30 % of the total attendance fee to GTCC is due upon receipt of invoice.

City and Date

Company stamp and legally binding signature



## 9th GERMAN TECHNOLOGY SYMPOSIUM & EXHIBITION

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15 July 2007

Company

E-mail

Contact person for technical matters

Tel. with area code

Fill in your booth size and return with the completed application form (1). Please find further details and specifications of your stand package in the IMAG Stand Packages Catalogue, which you will also find in the internet: [www.imag-standdesign.com](http://www.imag-standdesign.com)

### 01 GTS PACKAGE (minimum 9 sqm)

Price per sqm:  
EUR 30,-



### 02 TREND (minimum 12 sqm)

Price per sqm:  
EUR 65,-



### 03 SUCCESS (minimum 12 sqm)

Price per sqm:  
EUR 75,-



### 06 COMMUNICATION (minimum 24 sqm)

Price per sqm:  
EUR 125,-



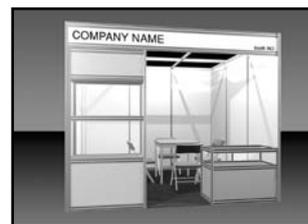
### 07 PRESTIGE (minimum 24 sqm)

Price per sqm:  
EUR 140,-



### 11 SHOWCASE (minimum 12 sqm)

Price per sqm:  
EUR 105,-



### INDIVIDUAL STAND DESIGN

If you wish to get your individual stand design, we offer you unlimited solutions and services: conception, design and planning, construction, site supervision and/or management of your stand. Please contact us for an offer.



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# SPECIAL TERMS & CONDITIONS

# 4



## 9th GERMAN TECHNOLOGY SYMPOSIUM & EXHIBITION

Project-No.: 320508

Begin of  
allocation:

15 July 2007

Centralworld, Centara Grand and Bangkok Convention Centre  
08 - 11 November 2008, Bangkok, Thailand

### Organisers

GTCC / AHK German-Thai Chamber of Commerce  
25th Floor, Empire Tower 3  
195 South Sathorn Road  
Bangkok 10120, Thailand  
Contact person: Stefan Buerkle / Benjamin Leipold  
Tel.: +66 (0)2670-0600, Fax: +66 (0)2 670-0601  
e-mail: gts@gtcc.org

For more information, please contact GTCC or IMAG at any time.

### Contacts in Germany:

GTCC/AHK - German Thai Chamber of Commerce  
Raphaela Stricker  
Tel.: +49 (0)6204-610 61 62  
tca92rst@aol.com

### IMAG - Internationaler Messe- und Ausstellungsdienst GmbH

Reinhard Willenbücher  
Tel.: +49 (0)89-949 22-113, Fax: +49 (0)89-949 22-350  
willenbuecher@imag.de

FOR YOUR RECORDS

### 1. Attendance fees

#### 1.1. Space rental

Stand space only (raw space, minimum 50 sqm): EUR 260,-

#### Stand Packages

GTS-PACKAGE (minimum 9 sqm) EUR 30,-

(These packages include per booth: back- and side-walls,  
floor-covering, 2 lamps/ 9 sqm, fascia with exhibitor's name,  
1 table, 2 chairs and 1 counter)

TREND (minimum 12 sqm) EUR 65,-

SUCCESS (minimum 12 sqm) EUR 75,-

COMMUNICATION (minimum 24 sqm) EUR 125,-

PRESTIGE (minimum 30 sqm) EUR 140,-

SHOWCASE (minimum 9 sqm) EUR 105,-

All stand package prices include Management Fee.

The equipment of your stand package listed in the GTCC and IMAG Stand Packages Catalogue is binding. Costs for additional stand equipment and power supply for the booth and the total power consumption have to be borne by the exhibitor.

#### 1.2. Co-Exhibitors

A compulsory registration fee of EUR 100,- for each co-exhibitor will be charged. The entry in the official fair catalogue for co-exhibitors will be charged by the catalogue publisher (s. Exhibitor's Manual).

### 2. General Services for Exhibitors

#### 2.1. Services

2.1.1. Technical and organisational management by GTCC and IMAG during preparation and event-days of GTS08.

2.1.2. Participation within the specific visitor-promotion of the organisers

2.1.3. Provision of an organiser's office and other service stations on-site

2.1.4. Daily cleaning of the aisles

2.1.5. Security and fire-protection

2.1.6. Catalogue entry (specifications are following with the Exhibitor's Manual)

#### 2.2. Remarks

2.2.1. An Abandonment of single specific or general services is causing no claim to reduce the participation fee.

2.2.2. All materials and the total equipment are provided for the duration of this event on a rental basis only.

### 3. Exhibitor's Manual

The Exhibitor's Manual will be sent to every exhibitor after the official admission. Technical or other services within the scope of the trade fair can be ordered in compliance with the there-mentioned rules and conditions.

### 4. Cancellation Fees

(see Article 6 of the General Terms and Conditions)

Cancellation before official acceptance: EUR 250,-

Cancellation after official admission and no later than 4 weeks prior to the beginning of the trade fair: EUR 750,-

Cancellation 4 weeks prior to the beginning of the trade fair: full attendance fee

### 5. Terms of payment

A down-payment of 30% of the total participation fee to GTCC is due together with this application upon receipt of invoice. Since we cannot accept payment by credit card, please send a cheque to GTCC or transfer the amount due, indicating Project Number: 320508 as reference.

**For national transfer in Germany:** Deutsche Bank Bonn,  
Account: # 0 64 76 69, Bank Code: 380 700 59

#### For national transfer in Thailand:

Bangkok Bank Ltd., Bangkok A/C 118-3011859-5

The balance is due immediately on receipt of the invoice (with the final admission of your participation).

GTCC – German-Thai Chamber of Commerce

IMAG – Internationaler Messe- und Ausstellungsdienst GmbH  
Bangkok/Munich, January 2008



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# APPLICATION FORM

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## 9th GERMAN TECHNOLOGY SYMPOSIUM & EXHIBITION

Project-No.: 320508

Centralworld, Centara Grand and Bangkok Convention Centre  
08 - 11 November 2008, Bangkok, Thailand

Begin of  
allocation:

15 July 2007

For the allocation according to your spectrum, we kindly ask you to fill in this form referring to your planned profile at the 9th GERMAN TECHNOLOGY SYMPOSIUM & EXHIBITION. (For the Fair Catalogue another form of the Exhibitor's Manual will be binding).

### GTS08

#### Exhibit Profile

- Machinery building and plant
- Electrical and electronics
- Information and communications
- Energy and power
- Automobile and automobile supplies
- Traffic and Transport
- Chemicals and plastics
- Construction
- Environment
- Services (banking, Insurance, legal etc.)
- Research and development
- Professional education and training
- Study in Germany
- Other \_\_\_\_\_

#### We are

- Manufacturer
- Distributor
- Importer
- Service Company
- Agent

#### We are member of following association

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**GENERAL RULES AND REGULATIONS FOR EXHIBITORS  
GTCC / IMAG**

General Terms of Participation

1. Contracting party  
GTCC – German Thai Chamber of Commerce, Bangkok
2. Application and admission as exhibitor
- 2.01 In order to take part the exhibitor must complete and sign the official application form and submit it to GTCC before the closing date. The exhibitor thereby accepts the General Terms of Participation. The application is legally binding. Applicants' conditions and reservations are not permitted and are not taken into account.
- 2.02 The closing date for applications is noted on the application form.
- 2.03 GTCC confirms receipt of the application in writing. The application and confirmation of its receipt do not give the exhibitor a legal claim to admission or to a certain stand size or location. GTCC can, in particular, reduce the number of square metres requested by the exhibitor, if demand for exhibition space exceeds the space available.
- 2.04 GTCC decides on the exhibitor's and exhibits' admission. Applicants do not have a legal claim to admission, unless the law provides for such a claim.  
The applicant is permitted to take part
  - subject to the exhibition space available and
  - provided he fulfils the requirements specified in these "General Terms of Participation" and the "Special Terms of Participation" and
  - provided he offers products or services that belong to the event's nomenclature.
- 2.05 Companies that have not fulfilled their financial obligations for previous events may be excluded from admission.
- 2.06 GTCC reserves the right to deviate from the type, size and location of the exhibition area requested by the exhibitor, to exclude certain exhibits from admission and to make admission subject to certain conditions.
- 2.07 After admission, GTCC may allocate to the exhibitor a different exhibition area to the one mentioned in the notice of admission if
  - this is necessary in order to maintain the event's overall appearance if GTCC has not let all the exhibition space available
  - and the exhibitor is provided with an exhibition area of the same quality in terms of location and size.
- 2.08 If, after admission, GTCC is compelled by circumstances beyond its control, such as an order by the authorities or instructions from the trade fair or exhibition management, to relocate or change individual stands or entrances, aisles and exits, exhibitors cannot make claims against it because of such changes.
- 2.09 The rental contract comes into force after GTCC has admitted the exhibitor to the event. The exhibitor must pay the participation fees even if, for example, the exhibitor's import wishes are not, or not fully, fulfilled by the authorities concerned, the exhibits do not arrive in time (for example, as a result of loss, transport or customs delays) or do not arrive at all for the event, or entry visas are not available in time for the exhibitor or his representatives.
- 2.10 GTCC is entitled to allocate to other participants stands which the exhibitor or his representative has not occupied 24 hours before the beginning of the event, without the exhibitor having a right to withdraw from or terminate the contract or make any other claims, in particular for damages, against GTCC.
- 2.11 GTCC is entitled to revoke admission if it was based on incorrect or incomplete statements by the applicant or if, at a later date, the applicant no longer fulfils the conditions for admission.
3. Co-exhibitors
- 3.01 Stand areas are let only as a single unit and only to a single contracting party as a matter of principle. The exhibitor is entitled to have co-exhibitors at his stand, provided he has informed GTCC of their names and obtained GTCC's prior written consent. GTCC does not give its consent until the co-exhibitors concerned have accepted, in writing, the "General Terms of Participation". Co-exhibitors are subject to the same terms and conditions as main exhibitors.
- 3.02 The main exhibitor is liable for the debts and negligence of his co-exhibitors and their employees as well as for his own debts and negligence and those of his employees. The same applies to vicarious agents. Main exhibitor and co-exhibitors are jointly and severally liable to GTCC.
4. Terms of payment
- 4.01 When applying to take part, a downpayment must be made on the participation fee expected; the amount can be seen on the application form. If the exhibitor is not admitted, the downpayment is reimbursed.
- 4.02 After receiving the invoice for the participation fees, the total amount minus the downpayment falls due. The terms of payment in the notice of admission/on the invoice must be observed. Exhibitors may occupy their exhibition area only if the invoice has already been paid in full.
- 4.03 If, despite being given a warning and extra time, the exhibitor does not observe the terms of payment, GTCC is entitled to withdraw from the contract and allocate the stand area to another participant.
5. Assignment, set-off, lien  
The assignment of claims against GTCC, offsetting against the participation fee and the enforcement of a lien are excluded.
6. Cancellation of the contract
- 6.01 GTCC is entitled to withdraw from the contract if composition or bankruptcy proceedings have been instituted against the exhibitor's assets. The exhibitor must inform GTCC thereof immediately.
- 6.02 If the exhibitor withdraws before being admitted, the amounts specified in the "Special Terms of Participation" fall due.
- 6.03 Apart from the right to terminate a contract specified by law, the exhibitor is not entitled to withdraw from the contract or to reduce the stand size unilaterally. If the exhibitor renounces his right to occupy the exhibition area allocated to him, he must pay the expenses mentioned in the "Special Terms of Participation".
7. Stand equipment, design and lettering  
The equipment and individual design of the stands are the exhibitor's concern in as far as they exceed the scope specified in the "Special Terms of Participation" or GTCC's stand construction catalogue. The construction regulations applicable at the event's venue and GTCC's construction guidelines are decisive for the stand's design. Each exhibitor is sent the construction guidelines and the "Exhibitor Manual" with notice of admission. The exhibitor undertakes to coordinate stand design with GTCC before the event. GTCC is entitled to remove or change, at the exhibitor's expense, a stand whose design does not comply with the construction regulations applicable at the event's venue or with GTCC's construction guidelines.
8. Warranty  
Complaints about any defects in the stand or exhibition area are to be made in writing to GTCC immediately on occupying the exhibition area, and at the latest on the last day of assembly, so that GTCC can remedy such defects. Later complaints cannot be considered and cannot give rise to claims against GTCC.
9. Exhibits, stand personnel  
All exhibits must be listed individually and with an exact description in the application. Highly flammable or strong smelling exhibits or those whose demonstration involves noise may be exhibited only with GTCC's prior consent. Exhibits may not be removed during the course of the event. The exhibitor undertakes to provide qualified stand personnel during the entire event.
10. Transport, assembly and dismantling of exhibits and stand equipment  
The transport of exhibits to the exhibition stand and back, the storage of packaging, the use of lifting and carrying equipment, the employment of staff for packing and un-packing, the assembly and dismantling of exhibits, repacking and other associated activities are solely the exhibitor's concern. GTCC assumes no liability in connection with these activities.  
  
GTCC can prescribe, with binding force, a local forwarding agent to attend to transport within the exhibition grounds or from the port of arrival.
11. Liability and insurance
- 11.01 GTCC is liable for damage caused intentionally or by gross negligence. In the case of negligence, GTCC is liable only for the infringement of contractual obligations, in particular those relating to essential services. In the case of negligence, GTCC is not liable for consequential damage and is otherwise liable only for a maximum of 3 times the net participation fee. The aforementioned limitations of liability apply only to traders and legal persons; they do not apply for the benefit of GTCC's employers' liability insurance.
- 11.02 In the case of exhibitors who are traders, GTCC is under no circumstances liable for damage to or loss of goods brought to the event by exhibitors, stand fittings or furnishings. It is immaterial whether such damage or loss occurs before, during or after the trade fair.
- 11.03 Exhibitors for their part are liable for any culpable damage to persons and property caused by themselves, their employees, their representatives, their exhibits or equipment.
- 11.04 Exhibitors are solely responsible for the safety of their stands and personnel during assembly, the actual trade fair and dismantling.
12. Circulars  
When the stand areas have been allocated, exhibitors will be informed by circulars about preparations, participation and the event. Exhibitors are solely responsible for any consequences that arise as a result of ignoring the contents of these circulars.
13. Proviso
- 13.01 Regulations and guidelines of the authorities responsible in the host country, which deviate from these terms of participation or impose additional restrictions, always have priority. The trade fair organisers or the lessor of the exhibition grounds and GTCC are not liable for damages and other disadvantages sustained by the exhibitor.
- 13.02 The trade fair organisers and GTCC are entitled to postpone, curtail, extend or cancel the event, as well as to close it temporarily or finally, in individual parts or in its entirety, if unforeseen circumstances, such as force majeure, natural catastrophes, war, public disorder, strikes, breakdown or obstruction of transportation or telecommunications, demand such a measure. Exhibitors do not thereby acquire the right to withdraw from or cancel their contracts. If the event is postponed, curtailed, extended or closed, the exhibitor cannot claim for damages. If the event is cancelled, neither the organisers nor GTCC are liable for damages or other disadvantages sustained by the exhibitor. Upon GTCC's demand, the exhibitor is obliged to bear an appropriate share of the costs incurred for the preparation of the trade fair or joint presentation. GTCC will determine the share to be paid by each exhibitor.
14. Final provisions
- 14.01 The range of services covered by the participation fee is described in the "Special Terms of Participation".
- 14.02 If the exhibitor has commissioned GTCC to perform services, subject to a charge, which are outside the scope of the "Special Terms of Participation" and the services listed in GTCC's "Exhibitor Manual", he will be invoiced for the costs incurred.
- 14.03 All verbal agreements, individual and special arrangements are valid only with GTCC's written confirmation.
- 14.04 For both parties, the rights and obligations arising from this contractual relationship are governed by the law of the Federal Republic of Germany.
- 14.05 Munich is the place of performance for all financial obligations. The Munich courts shall have jurisdiction for all litigations arising from the contract if the contracting parties are traders, legal persons under public law or a special fund under public law, or at least one of the contracting parties does not fall within the general jurisdiction of the German courts. The same shall apply if, after conclusion of the contract, one of the contracting parties moves his place of residence or customary place of abode from Germany, or his personal whereabouts are not known at the time of bringing an action.
- 14.06 The contract and any modifications thereto must be made in writing. Should one or several of the aforementioned conditions become invalid in whole or in part, the other conditions will remain effective. These are to be interpreted in such a way that the aim and purpose of the contract remain unaffected.
- 14.07 All the exhibitor's claims against GTCC lapse after a period of six months from the end of the month in which the closing date of the event falls.  
- In case of divergence between the English and the German text, the German text shall prevail.

GTCC – German Thai Chamber of Commerce, Bangkok

**GENERAL TERMS AND CONDITIONS IN THE STAND CONSTRUCTION, PLANNING AND SERVICE  
SEGMENTS OF IMAG GMBH, AM MESSESEE 2, DE-81829 MUNICH, GERMANY (AGENT)  
STATUS: MARCH 2007**

**§1 Scope**

1. These general terms and conditions are exclusively valid in terms of performance in the stand construction, planning and service segments.  
The consideration of other general terms – with the exception of the general terms and conditions of IMAG as organizer and co-organizer of trade fairs - in particular, of the customer, is expressly contradicted. And this is expressly so in the case, in which these are sent to us in a confirmation letter or in any other way. Any deviating conditions are only valid on the basis of our express consent in writing.

**§ 2 Quotations and Draft Documents**

1. If quotations are worked out according to the statements made by the customer and on the basis of the documents provided by the relevant trade fair management, the agent does not assume any liability for the correctness of the statements made and of the documents received, unless their faultiness and infeasibility is not recognized deliberately and grossly negligently.

2. Unless there is nothing else determined in writing, quotations, plans, drafts and drawings, made by the agent, remain the property of the agent with all the rights involved. The customer is obliged not to use these in any other form, in particular with regard to the duplication and distribution and transfer to any third party as well as carrying out of alterations without any express consent of the agent. If this commitment is violated by the customer, he will be obliged, irrespectively of any ongoing injunctive relief and claims, to pay the expense and the drafting of the documents plus an appropriate user fee.

3. Plan alterations are charged at an hourly fee of EUR 65 for each change from the third alteration onwards. From the assembly date on, alterations with the stand design are only carried out under reserve of their feasibility and under consideration of additional costs (hourly fee of EUR 65).

**§ 3 Renting**

1. All parts delivered (appliances, furniture, advertising stands) are let to the customer (lessee). The rental property, as a general rule, is used several times and, for this reason, is not always in mint condition.

2. The rental period is accounted for the period of the trade fair. The rental period commences with the arrival of the rental property at the place of use one day before the beginning of the trade show. It ends at the earliest, following the end of the last day of the trade show. The customer (lessee) has to hand back - at his risk and expense - the rental property immediately following the end of the rental period in the same way to the agent (lessor), as the handing over of the rental property had been done to him.

3. There will be no partial repayments of rental costs for objects that form part of the standard equipment and are not used by the customer (lessee). These objects may neither be exchanged nor accounted for against other performance.

4. The agent (lessor) shall provide the customer (lessee) with the requested rental property without further services.

5. Any deviations in dimensions, weight and colour of the rental property compared to the printed reproduction in the catalogue remain under reserve, in as far as these may be considered minor and are customary. If ordered rental properties are no longer in stock, the agent reserves the right to deliver comparable items or items of higher quality.

6. The rental prices include: Assembly / disassembly of the rental property with connection to the interfaces provided as well as a functional briefing. Waiting times are charged. Equally, the services before and during the event generated by the customer (e. g. rehearsals, care) are charged at common market fees. Lifting devices, hub devices and similar items are, if required, not included in the price and have to be paid by the customer (lessee).

7. The customer (lessee) is obliged to make use of the rental property with care. Any obligations connected to the property, the use and the receipt of the rental property have to be observed – the same is true for maintenance, care, and the agent's recommendations of use. A sub-letting of the rental property is not allowed. The customer (lessee) has to keep the rental property in his immediate property and use it exclusively at the locations agreed upon. The customer ensures that the agent may examine the rental property at any time.

8. Wall elements damaged without the express consent of the agent by hanging up pictures, exhibits, etc. with screws, nails, etc., or by the gluing of foils that cannot be used again because of the residues, are charged to the customer. The same is true for other rental properties having been damaged.

9. The stand has to be left empty following the end of the event. Booths are to be emptied and booth doors may not be barred.

**§ 4 Accomplishment of Performance, Delivery of Rental Property**

The completion of stands and other performances agreed upon is done by arrangement, as a rule at the latest by 6 pm upon the day before the opening of the trade show, unless the organizer stipulates another regulation. The agent reserves the right to carry out minor remaining works until the trade fair or exhibition is opened, provided there is no considerable impairment or disturbance of the stand by the customer.

**§ 5 Acceptance, Duty for Lodging a Complaint**

1. The acceptance is effected following the completion of the overall performance at the point in time agreed, however, at the latest at 6 pm upon the day before the trade fair is opened.

2. The customer is obliged to do the acceptance, if the preconditions are met. The acceptance remains the same, if the customer does not accept the overall performance, despite being committed to do so.

**§ 6 Warranty, Liability**

1. With a justified and timely notice of the defect the agent is entitled and obliged - according to its own choice - to provide for a compensation delivery or the rectification of the defects. With a twofold failure of the compensation delivery, respectively the rectification, the customer has reserved the right to demand a price reduction, or with considerable defects the rescission of the contract.

2. Further demands due to defects or other claims for damages, in particular, because of consequential damage, are excluded, unless there is intention or gross negligence. In any case, liability is limited up to the amount of the contractual sum.

3. The agent is not liable for any objects left behind during the assembly or disassembly of the exhibition stands before or after the completion of a trade fair, unless there is intention or gross negligence.

4. Liability is entirely excluded during the duration of the trade fair.

**5. Liability of the Customer**

The customer is liable vis-à-vis the agent for all damages arising out of the use of the rental properties according to the instructions. The danger of incidental destruction, of incidental or intentional damage as well as theft is borne by the customer from the passing of the risk. In case of a total loss or other destruction of the rental properties, the customer has to bear the current replacement value of the rental properties independent of whether he caused the damage or not.

**§ 7 Prices and Terms of Payment**

1. The prices of the performance services are defined in the registration forms, the special participation conditions and in the Exhibitor or Service Manual. All prices do not include packaging, freight, postage, insurance and other possible forwarding expenses. Taxes, related to sales volume, legally due in the corresponding exhibiting country, are not included either.

2. The terms of payment are defined according to the relevant quotation and are quoted on the invoices in form of a payment plan or credit period.

If the payment address is different from the customer's address, the customer guarantees the payment by the recipient of the invoice.

3. With default of payment the customer is entitled to exercise a lien for all outstanding deliveries and performances without any prior notice, or demand further down payments not having been negotiated up to this point in time. The same is valid, if - due to a deterioration of the financial circumstances becoming known after the conclusion of the contract - the fulfilment of the payment claim seems to be in danger with the customer.

**§ 8 Rescission**

The order placed is legally binding for both parties. A rescission is only possible within 10 days following the receipt of the order confirmation, at the latest, however, 21 days before the beginning of the event. After this date, the contract may no longer be cancelled.

**§ 9 Charging/Lien**

The charging against counter claims by the customer may only be admitted, in case of undisputed or legally valid and determined claims. The assertion of a lien by the customer due to counter claims not acknowledged or not legally binding is excluded, unless these claims are based on the same contractual relationship.

**§ 10 Advertising Permission**

The agent is entitled to use graphical material, as well as planning documents of his performance carried out for the relevant customer for his corporate advertising in each possible form.

**§11 Venue**

As far as legally admissible, the exclusive venue for any disputes arising out of this contractual relationship is Munich. The contract shall be subject to the law of the Federal Republic of Germany.

**§ 12 Final Form and Efficiency**

All agreements that comprise a supplement or concretisation of these general terms and conditions or of any other contractual conditions of the customer, as well as any further reassurances and settlements are to be made in writing.

In case one clause of these general terms and conditions is not effective, the effectiveness of the remaining clauses or agreements shall remain unaffected. In such a case, the invalid clause has to be rephrased or supplemented in the sense that with the ineffective clause the intended economic purpose may be attained in a legally allowed way.